

USDA BROILER MARKET NEWS REPORT

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Poultry Programs

Market News and Analysis Branch



NATIONAL BROILER MARKET AT-A-GLANCE

Majority prices were mostly unchanged in all areas when compared to previous week. Trade sentiment was generally steady on whole product. Retail and food service demand was light to instances moderate with best movement into fast food channels. In the Northeast, market conditions were being assessed following the severe rains that swept the area over the weekend. In the parts structure, demand was fair to at least moderate. Dark meat cuts were in balance to well cleared, and wings were moving satisfactorily. Breast items were sufficient with bone-in breasts close balanced to short. In production areas, live supplies were mostly moderate. Weights were desirable to heavy, but mostly desirable.

Final Report of prices negotiated for trucklot sales of ready-to-cook icepacked broiler/fryers (includes branded product) to be delivered to first receivers at major market centers week of 16-APR-2007 (cents per lb)

| | US GRADE A | COMPOSITE | | | |
|---------------|-----------------|------------|--------------|------------|--------------|
| <u>AREAS</u> | MAJORITY | WTD | LOADS | WTD | LOADS |
| | | <u>AVG</u> | | <u>AVG</u> | |
| Boston/New Er | ngland TFEWR | | : | 71.03 | 19 |
| Chicago | 73.00-76.00 | 74.58 | 38 : | 75.42 | 69 |
| Ohio Cities | TFEWR | | : | 76.69 | 14 |
| Denver | 84.50 | 84.42 | 13 : | 83.77 | 15 |
| Detroit | 76.00-77.00 | 77.63 | 8: | 77.60 | 49 |
| Los Angeles | 85.00 | 84.16 | 63 : | 82.28 | 137 |
| New York | 73.00-76.00 | 75.39 | 23 : | 77.25 | 49 |
| Philadelphia | 72.50-74.00 | 73.45 | 11 : | 74.84 | 22 |
| Pittsburgh | 72.00-75.00 | 74.00 | 12 : | 78.05 | 57 |
| St. Louis | 74.50-74.75 | 74.17 | 20 : | 74.54 | 31 |
| San Francisco | 85.50 | 85.16 | 29 : | 86.61 | 60 |
| | | | | | |

Composite Weighted Average

04/16/07 Change Last Wk 04/09/07 04/17/06 Loads 522 58.64 78.53 -.20 78.73

WOG BROILERS (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

| <u>REGIONS</u> | <u>Majority</u> | Wtd Avg | <u>Loads</u> |
|--------------------|-------------------|---------|--------------|
| Eastern | 79.00-80.50 | 79.64 | 31 |
| Central | 70.00-79.00 | 76.95 | 67 |
| Western | 79.00-83.00 | 81.16 | 39 |
| Southeast Area FOE | B Dock Equivalent | | |
| Mississippi | 78.00-79.50 | 78.39 | 93 |
| Milodiodippi | 70.00 70.00 | , 0.00 | 50 |

GEORGIA F.O.B. DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 78.00 cents based on icepacked USDA grade "A" sized 2 1/2 to 3 pound birds. MONDAY FINIAL WITD AVC

| | | WIONDAT FINAL WIDAVG |
|-------------------------|-----------------|----------------------------|
| <u>LOADS</u> | RANGE | FOB DOCK OR EQUIVALENT |
| 1,116 | 73.00-84.00 | 76.89 |
| The Georgia f.o.b. dock | confirmed final | weighted average prices on |
| ice packed parts: | WTD AVG | VOLUME |
| LINE RUN TENDERS | 211.50 | 1,380 |
| BREASTS - B/S | 174.00 | 5,698 |
| BREASTS - WHOLE | 105.00 | 1,407 |
| THIGH MEAT - B/S | 110.00 | 1,141 |
| LEG QUARTERS | 43.50 | 9,018 |
| WINGS | 137.00 | 2,679 |
| GEORGIA DEPARTME | NT OF AGRICU | LTURE'S POULTRY MARKET |

NEWS SERVICE.

NORTHEAST REGION BROILER/FRYER Trucklot buying activity on readyto-cook whole broiler/fryers was light to no better than fair entering the week with dealers assessing market conditions following the torrential rains over the weekend that hampered most of the Northeast. Offerings of all sizes were at least sufficient for current needs. Movement through retail and distributive channels was fair. The market tone was steady. In the parts complex, bone-in breasts were in close balance to short, the balance of items were generally adequate and clearing satisfactorily.

SOUTHERN REGION BROILER/FRYERS Trade sentiment was generally steady. Demand following the weekend was mostly light to moderate, best for active retail ads and fast food promotions. Supplies of all sizes were usually sufficient to satisfy trade needs. In the parts structure, movement was light to moderate. Wings were adequate and moving satisfactorily. Dark meat and breast items were irregular, but mostly sufficient to closer balanced and moving. In production areas, live supplies were moderate at mostly desirable weights.

WESTERN REGION BROILER/FRYERS Final majority prices were unchanged throughout the region. Trading reported at unchanged prices on regular commitments; however new negotiations, although mixed, was generally unchanged. Offerings were adequate to ample for immediate needs. Buying activity improved in some areas where feature activities planned, elsewhere just fair. Retailer demand was moderate to occasionally good. Dealers reported satisfactory weekend clearances. The market tone was generally steady on parts with trading reported at 46-53 for leg quarters, 126-140 for wings, ribattached breasts 99-121, and boneless breasts 168-177. The Los Angeles negotiated WOG weighted average was down .89 to 80.30, with the volume reported down 3 percents to 30 loads.

MIDWEST REGION BROILER/FRYERS Prices on final majorities went unchanged into Chicago and Detroit markets; slightly lower into St. Louis, and TFEWR into Ohio cities. The market tone on whole broiler/ fryers was steady. Additional whole bird trade was light on moderate to ample offerings. Retail and food service demand was light overall, occasionally modertate to fairly good noted into catering and some fast food. Floor stocks adequate to long; weights desirable to heavy. Parts supplies were in close balance on dark meat cuts, and available on the balance. The market tone was mostly steady on all part items; at times firm on dark meat and breast cuts.

DELMARVA BROILER/FRYERS Movement of ready-to-cook whole birds was light to fair for early week business. Offerings were irregular, but usually at least sufficient for full trade needs. Live supplies were moderate; weights were mostly desirable. Processing schedules were moderate. Less than trucklot asking prices were about unchanged at 73 to 86 cents. Trade sentiment was steady. In the parts complex, Bone-in breast and large wings were in very close balance, b/s breast and tenders were clearing, other items were adequate but also moving well and in fairly good balance.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

BRANDED

| U.S. GRADE A |
|--------------|
| 73-87 |
| (A) |
| (A) |
| |

(A) Not reported to avoid disclosing individual operations

NORTHEAST BROILER/FRYER PARTS Trucklot buying interest was noted as at least moderate entering the week as dealers assess market conditions following the torrential rains that hampered most of the Northeast over the weekend. Offerings of bone-in breasts were well cleared to tight; boneless skinless breasts, tenders and most dark cuts were about adequate to adequate for current needs. Wings were clearing satisfactorily. Movement through retail and distributive channels was fair to moderate. The market tone was fully steady to firm for bone-in breasts; at least steady on the balance of items.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOLTRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

| | Cl | JRRENT | WTD | VOLUME |
|-----------------|---------------------|---------|--------|---------|
| <u>ITEM</u> | NEGOTIATED T | RADING | AVG | /LBS |
| BREAST - B/S | | 180 | 163.88 | 852,910 |
| TENDERLOINS | 1 | 95-200 | 193.25 | 940,472 |
| BREAST - WITH R | RIBS 1 | 01-102 | 112.02 | 53,200 |
| BREAST - LINE R | UN | 101 | 103.41 | 93,920 |
| LEGS | | 58-59 | 59.96 | 172,200 |
| LEG QUARTERS | (BULK) | 44-45 | 42.50 | 336,200 |
| DRUMSTICKS | | 51-52 | 53.40 | 57,442 |
| THIGHS | | 52-53 | 58.34 | 64,080 |
| B/S THIGHS | | 110-111 | 112.36 | 84,560 |
| WINGS (WHOLE) | 1 | 30-131 | 127.42 | 236,360 |
| BACKS AND NEC | KS (STRIPPED) | 10-12 | 11.29 | 17,800 |
| LIVERS (5 POUNI | D TUBS) | 35-40 | 36.39 | 7,200 |
| GIZZARDS (HEAR | RTS) | 40-45 | 44.96 | 22,200 |

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

ARKANSAS BROILER/FRYER PARTS_F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT

| VOLUME, CENTS PER POUND. | | | | | |
|--------------------------|-------------------------|---------------|-----------------|--------|--|
| <u>ITEM</u> | LBS (000) | RANGE | MAJORITY | AVG | |
| BREAST - B/S | 1,896 | 152.00-217.00 | 163-167 | 166.86 | |
| TENDERLOINS | 525 | 187.00-270.00 | - | 201.10 | |
| BREAST - WITH RIBS | S TO | OO FEW TO REF | PORT | | |
| FRONT HALVES | TC | OO FEW TO REF | PORT | | |
| LEGS | TC | OO FEW TO REF | PORT | | |
| LEG QRTRS (BULK) | 1,536 | 39.00-42.00 | 41-42 | 41.73 | |
| LEG QRTRS (4/10) | 1,422 | 40.00-47.00 | 44 | 44.36 | |
| WINGS (WHOLE) | HOLE) TOO FEW TO REPORT | | | | |
| DRUMSTICKS | TC | OO FEW TO REF | PORT | | |
| THIGHS | 1,532 | 43.00-50.00 | 48-50 | 48.10 | |

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

| <u>ES</u> | STIMATE | <u>ACTUAL</u> | AVG WTS | ACTUAL A | <u>AVG WTS</u> |
|---------------|-----------|---------------|---------|----------|----------------|
| | 04/16 | 04/12 | 04/12 | 04/09 | 04/05 |
| Alabama | 4,028 | 3,877 | 5.53 | 3,856 | 5.46 |
| Arkansas | 5,147 | 4,895 | 5.14 | 5,022 | 5.09 |
| Delmarva | 2,195 | 2,279 | 5.85 | 1,306 | 5.69 |
| KY-LA-TN | 2,309 | 2,305 | 5.15 | 2,114 | 4.98 |
| Mississippi | 3,083 | 3,075 | 5.40 | 3,058 | 5.39 |
| North Carolin | a 2,744 | 2,697 | 6.88 | 1,733 | 6.70 |
| Texas | 2,447 | 2,525 | 5.24 | 2,480 | 5.21 |
| Total | 21,953 | 21,653 | 5.55 | 19,569 | 5.46 |
| Mon | 21,953(A) | | | 19,569(A | ۸) |

(A) Weekly cumulative for states listed above. Broiler-fryer slaughter under federal inspection for 16-Apr 2007 is estimated to be 32,844,000 up 11.85 percent from a week ago. and up 8.6 percent from a year ago. (last week 29,365,000 last year 30,251,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVA-LENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CUR-RENTAND PRIOR NEGOTIATIONS), TRUCKLOTAND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| POUNDS | | | | |
|----------------------|---------|---------------|-----------------|--------------|
| <u>ITEM</u> | (000) | RANGE | MAJORITY | AVG |
| BREAST - B/S | 590 | 162.00-236.00 | - | 172.19 |
| TENDERLOINS | 165 | 185.00-245.00 | - | 197.29 |
| BREAST - LINE RUN | Т | OO FEW TO REI | PORT | |
| FRONTHALVES | Т | OO FEW TO REI | PORT | |
| LEGS | 168 | 57.00-62.00 | 58-59 | 58.90 |
| LEG QUARTERS (BULK) | 519 | 38.00-44.00 | 41-42 | 41.76 |
| LEG QUARTERS (4/10) | 894 | 39.00-46.00 | 44-45 | 44.38 |
| WINGS (WHOLE) | 270 | 110.00-135.00 | 121-125 | 122.87 |
| WINGS (CUT) | 270 | 131.00-151.00 | 134-136 | 135.48 |
| DRUMSTICKS | Т | OO FEW TO REI | PORT | |
| THIGHS | Т | OO FEW TO REI | PORT | |
| B/S THIGHS | Т | OO FEW TO REI | PORT | |
| WHOI F BODY INDEX BA | ******* | N SOUTHERN S | TATES PAR | ****** TS |

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR APRIL 16, 2007 — F.O.B. DOCK.

| RANGE | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---------------|-----------------|---------------|
| 69.00 - 71.50 | 69.88 | 69.19 |

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

MIDWEST REGION BROILER/FRYER PARTS ICE-PACKED POOL

TRUCKLOTAND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 16-APR-TO 20-APR-2007

| | Price (Cents) Per Lb. | Mostly |
|------------------------|-----------------------|-----------------|
| BREAST - B/S | 162.00 - 180.00 | 167.00 - 172.00 |
| BREAST - LINE RUN | 96.00 - 120.00 | 102.00 - 112.00 |
| LEGS | 54.00 - 64.00 | - |
| LEG QUARTERS (BULK) | 35.00 - 49.00 | 44.00 - 46.00 |
| LEG QUARTERS (4/10) | 44.00 - 49.00 | 46.00 - 49.00 |
| DRUMSTICKS | 44.00 - 57.00 | - |
| THIGHS | 50.00 - 59.00 | - |
| WINGS (WHOLE) | 120.00 - 142.00 | 134.00 - 138.00 |
| BACKS AND NECKS (STRIP | PED) 12.00 - 23.00 | - |
| LIVERS | 32.00 - 47.00 | - |
| GIZZARDS (HEARTS) | 40.00 - 55.00 | - |

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY,

DELIVERED TO RESTAURANTS AND INSTITUTIONS

WOGS 2# & UP - WHOLE 90.5-108.5 WOGS 2# & UP - CUT UP 8&9 PIECES 94-111

FROZEN HENS 5# & UP FROZEN DUCKS

FROZEN SQUABS

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

FRESH FRYERS 92-102
ROASTERS 4# & UP 109-118
HENS UNDER 5#
HENS OVER 5# 65-74
DUCKS

RABBITS-WHOLE

RABBITS-CUT UP

SAN FRANCISCO PROCESSED POULTRY

DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | | KANGE |
|------------------|----------|---------|
| FRESH FRYERS | ICE PACK | 105-110 |
| | DRY PACK | 110-124 |
| ROASTERS 4# & UP | ICE PACK | 98 |
| | DRY PACK | 111-118 |
| HENS OVER 5# | ICE PACK | 86-100 |
| | DRY PACK | 100-107 |
| DUCKS | | 185-195 |

^{*} TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

^{**} WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

EASTERN REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

APRIL 13, 2007

<u>CHICKEN WITH SKIN ADDED</u> — PRICES— VOLUME — (Cents per Pound)

| | (001) | ito per i ouria, | | | |
|-----------------------------------|----------------------|----------------------|-----------|---------|--|
| FAT CONTENT | FROZEN | FRESH | TOTAL | EXPORT | |
| 15% OR LESS RANGE WTDAVERGE | 17.00 17.00 | 16.00-17.00 16.45 | 630,600 | 268,000 | |
| 15-20% RANGE WTDAVERGE | 15.50-21.00 17.01 | 11.00-16.00 13.54 | 1,652,200 | 692,200 | |
| 20% OR MOR RANGE WTD AVERGE | - | 14.00 14.00 | 120,000 | - | |

*INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

CENTRAL REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

| APRIL 13, 2007 CHICKEN WITH SKIN ADDED — PRICES — VOLUME — (Cents per Pound) | | | | | |
|---|----------------------|----------------------|-----------|---------|--|
| FAT CONTENT | FROZEN | FRESH | TOTAL | EXPORT | |
| 15% OR LESS RANGE WTDAVERGE | 20.00-21.00 20.50 | 16.00 16.00 | 120,800 | - | |
| 15-20% RANGE WTDAVERGE | 16.50-19.00 18.44 | 11.00-15.25 12.92 | 2,706,800 | 530,400 | |
| 20% OR MORE RANGE WTD AVERGE | - | - | - | - | |

*INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

<u>SOUTHEAST HEAVY LIVE HEN</u> Prices were generally unchanged when compared to the previous week. Demand was moderate to at least moderate for the mostly adequate to about offerings of spent hens. Processing schedules were noted as normal. Sales of finished product was moderate. The undertone was steady to fully steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 16-APR-07 RANGE MAJORITY WTD AVG

AT FARM BUYER LOADING 5.5-12 8.21

AT FARM PRODUCER LOADING TOO FEW TO REPORT TOO FEW TO REPORT

*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

SOUTH CENTRAL HEAVY LIVE HEN Prices are higher in light trading compared to the past week. Demand was moderate for adequate offerings of spent hens. Schedules were normal. Finished sales were fair. Trade sentiment was at least steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *
PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR
SLAUGHTER THE WEEK OF 16-APR-07

| | RANGE | MAJORITY | WTD |
|-----------------------|--------------|-----------------|------|
| | | | AVG |
| AT FARM BUYER LOADING | 5-11 | | 8.01 |

*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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